



GENERAL SERVICES
ADMINISTRATION FEDERAL
SUPPLY AND SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! ®, a menu-driven database system. The INTERNET address GSA Advantage! ® is: GSAAdvantage.gov.

**MULTIPLE AWARD SCHEDULE
(MAS) Information Technology - IT
Services**

G2 Innovative Solutions, Inc.

5002 DeQuincey Drive

Fairfax, VA 22032-2430

Office: 703-244-7763

Fax: 703-991-7511

Contract Number: GS-35F-403GA
Period Covered by Contract: 04/27/2017 - 04/26/2027

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov. Contract period

***Note 1:** All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.*

***Note 2:** Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.*

***Note 3:** This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.*



Customer Information:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

Information Technology - IT Services:

SIN	Description
54151HEAL	Health Information Technology Services
54151S	Information Technology Professional Services

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page.11

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. Starting on Page. 8

2. Maximum Order: \$500,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery Area): Domestic

5. Point(s) of production (city, county, and state or foreign country): N/A

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: 1% >250K Task Order

8. Prompt payment terms: Net 30 days

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Will not accept over the micropurchase threshold

10. Foreign items (list items by country of origin): None

11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order and shall deliver or perform services in accordance with the terms negotiated in an agency’s order.



- 11b. Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
- 12. F.O.B Points(s):** Destination
- 13a. Ordering Address(es):**
G2 Innovative Solutions, Inc.
5002 DeQuincey Drive
Fairfax, VA 22032
Office: 703-244-7763
Fax: 703-991-7511
- 13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- 14. Payment address(es):**
G2 Innovative Solutions, Inc.
5002 DeQuincey Drive
Fairfax, VA 22032
- 15. Warranty provision.:** Contractor’s standard commercial warranty.
- 16. Export Packing Charges (if applicable):** N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. Terms and conditions of installation (if applicable):** N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. Terms and conditions for any other services (if applicable):** N/A
- 21. List of service and distribution points (if applicable):** N/A
- 22. List of participating dealers (if applicable):** N/A
- 23. Preventive maintenance (if applicable):** N/A



- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
- 25. Data Universal Numbering System (DUNS) number: 808032481
- 26. Notification regarding registration in the System for Award Management (SAM) Database: Registered

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S)

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.



4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
 - (1) Cancel the stop-work order; or
 - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.



(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (MAY 2001) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF

INTEREST a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

- b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries, and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.



11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general, and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

- a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 54151S. IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is



proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

- b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

Labor Category Descriptions

SIN	Service Proposed	Description (250 words)	Minimum Education	Minimum Years of Experience
54151HEAL; 54151S	System Architect Senior	Defining and designing the technical solution for new or existing complex computer systems for a line of business, for a specific business need, or for an existing project in trouble. Often roles as the technical leader of the team responsible for ensuring adherence to scope, which typically includes the defining input/output processes and working parameters for system construction and future maintenance. Responsible for forward-looking strategies, adjusting the architecture as needed to drive a solution commensurate with the customer needs and expectations in the present and future. Assists development teams in assessing and abating project risks. Provides daily supervision to support staff	Bachelors	6
54151HEAL; 54151S	Help Desk Analyst	Prepares work schedules and trains subordinate personnel. Maintains contact with computer users to notify them of any changes in scheduling. Researches, identifies, and resolves problems associated with the computer systems being utilized. Reviews system documentation to acquire an understanding of the specific functions. Under general supervision, answers phone, fax and/or e mail inquiries from system users. Logs all inquiries into the problem tracking system. Coordinates problem calls with appropriate staff in order to correct the problem.	Associates	2

54151HEAL; 54151S	Technical Writer	Responsibilities include preparing brochures, operating instructions, training materials and reports of a technical nature working under general direction and subject to deadlines. Edit documents on complex information systems and system subjects that have been prepared by technical specialists to ensure that organization, vocabulary, and development is clear, logical, and meaningful. Reviews complex and lengthy technical material and prepares written or oral summaries that are easily understood by non-technical audience and clients.	Bachelors	2
54151HEAL; 54151S	Test Engineer	Applies fundamental test and evaluation concepts, processes, practices, and procedures to testing tasks and activities. Performs typical tasks that may include, but are not limited to, prototype development and first article testing, environmental testing, independent verification and validation, demonstration and validation, simulation and modeling, system safety, quality assurance, education and training, and functional and physical testing of the product or system.	Bachelors	2
54151HEAL; 54151S	System Administrator Jr	Responsibilities include administration of servers and software associated with administration and maintenance. Application Support, Support to Operating Systems, Hardware and Software evaluation and implementation, Server, and application system software maintenance. Provides direct support to customers; creating user accounts; training users	Associates	2
54151HEAL; 54151S	System Administrator Sr.	Provides design, configuration, implementation, and on-going support of computer operating systems. Responsibilities include administration of servers and software associated with administration and maintenance. Application Support, Support to Operating Systems, Hardware and Software evaluation and implementation, Server, and application system software maintenance. Provides direct support to customers; creating user accounts; training users. Provides supervision to daily support staff.	Bachelors	2

54151HEAL; 54151S	SR SharePoint Developer	Designs, Develops, and deploys SharePoint applications. Needs to understand SharePoint web services as well as be able to developed custom web services where needed. Implements custom user interfaces in SharePoint environment for both desktop and mobile clients. Provides support to create, modify and deploy electronic forms.	Bachelors	4
54151HEAL; 54151S	ETL Developer	Responsible for gathering requirements, design, development, testing, maintenance, and support of complex data extracts, and transforming ETL Programs. Actively participates in design and analysis sessions to ensure flawless design. Understands how to transform complex data from various sources and load into the target systems.	Bachelors	3
54151HEAL; 54151S	Security Analyst	Assists in developing technical solutions that include information operations and analysis related to security intrusion analysis, systems & vulnerabilities, network security, advanced analytic tools, data visualization techniques. Computer networking with TCP/IP and network operating systems. In-depth knowledge with intrusion detection systems.	Bachelors	2

54151HEAL; 54151S	Senior Network Engineer	Responsible for providing senior-level engineering and/or analytical tasks and activities associated with network design, engineering, implementation, operations, and user support. Translates system functional requirements into purposeful component level simulations in support of development activities. Organizes objectives and approaches of systems design, development, integration, and test approach within project teams, and participates in the system requirements analysis, design, development integration and test activities. Ensures compliance with industry, customer, or agency standards. Evaluates problems of workflow, organization, planning, and develops appropriate corrective actions and prepares and performs presentations at technical meetings. Responsible for network capacity planning. Use network management tools to discover, map and maintain the network. Responsible for network equipment OS and version upgrades. Responsible for conducting research of new technologies and implementation strategies. Monitor and maintain network interfaces to insure its highest level of performance and makes modifications and enhancements as needed. Leads and directs work of other Network Engineers.	Bachelors	3
54151S	Program Manager	A Program Manager must have experience with diverse IT projects both large and small. Must be able to manage a portfolio of projects. Must be well versed in full systems development life cycle, enterprise-wide network engineering, strategic information planning, business process reengineering, structure, and management practices. Must be able to identify and mitigate risks to the program. Must be able to manage to cost, schedule and performance.	Masters Degree	15 years experience. 10 additional years of relevant experience may be substituted for degree.
54151S	Technical Systems Architect, Expert	An Expert Technical Systems Architect has extensive experience in the design and development of Client Server and Web Enabled Corporate applications including network topology. Must be well versed in Object Oriented tools and techniques. Must have thorough knowledge of data modeling skills using automated tools.	Masters Degree	10 years. 10 years of additional relevant experience may be substituted for education

54151S	System Architect	<p>A Systems Architect is responsible for the architectural design, development, and deployment of the enterprise's overall systems. Defines system solutions based on user/client needs, cost, and required integration with existing applications, systems, or platforms. Being a Systems Architect researches, identifies, selects, and tests technology products required for solution delivery. Establishes, implements, and documents the technology integration or migration strategies. Additionally, Systems Architect the position requires staying on top of the industry trend and new technologies for the system architecture. A System Architect must have experience and understand the relationship between applications, operating systems, hardware, and software. Must have experience in creating a network architecture that takes all factors of a network into consideration such as functional requirements, technical considerations, business processes and end users. Must have experience in creating a wide variety of IT system architectures that are beneficial and can be implemented. Must have experience in total system design including networks.</p>	Bachelors Degree	5 years, 8 years of additional relevant experience may be substituted for education
54151S	Customer Support Engineer	<p>A Customer Service Engineer is able to quickly respond to end user requests for assistance when existing manuals and scripted responses are not sufficient to meet user needs. Must be able to interact with customers and diagnose problems and lead customers through the necessary steps to correct their issues.</p>	Bachelors Degree	0 years. 8 years of additional relevant experience may be substituted for education

54151S	Test Engineer, Senior	A Senior Test Engineer must have experience working with developers, end users and organizations to create test plans and test scripts. Coordinate with test sites and other team participants to plan test events. experience in creating reports. Tracks problems and reports on errors that are identified. Must have experience with configuring necessary hardware and operating environments as needed to complete assigned testing. Must have comprehensive technical expertise on IT products, operating systems, software, hardware, systems and networks and specialized environments. Must have experience in writing or assisting in the development of test plans and test procedures. Must manage the defect database under the guidance of senior QA engineers.	Bachelors Degree	8 years. 8 years of additional relevant experience may be substituted for education
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		4/27/17-04/26/18	4/27/18-04/26/19	4/27/19-04/26/20	4/27/20-04/26/21	4/27/21-04/26/22
SIN	Labor Category	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF
54151HEAL; 54151S	System Architect Senior	\$117.02	\$119.00	\$121.03	\$123.09	\$125.18
54151HEAL; 54151S	Help Desk Analyst	\$40.31	\$41.00	\$41.70	\$42.41	\$43.13
54151HEAL; 54151S	Technical Writer	\$54.97	\$55.91	\$56.86	\$57.83	\$58.81
54151HEAL; 54151S	Test Engineer	\$61.94	\$63.00	\$64.07	\$65.16	\$66.26
54151HEAL; 54151S	System Administrator Jr	\$52.04	\$52.93	\$53.83	\$54.74	\$55.67
54151HEAL; 54151S	System Administrator Sr.	\$62.76	\$63.83	\$64.92	\$66.02	\$67.14
54151HEAL; 54151S	SR SharePoint Developer	\$83.07	\$84.49	\$85.92	\$87.38	\$88.87
54151HEAL; 54151S	ETL Developer	\$51.63	\$52.51	\$53.40	\$54.31	\$55.23
54151HEAL; 54151S	Security Analyst	\$62.86	\$63.93	\$65.02	\$66.12	\$67.25
54151HEAL; 54151S	Senior Network Engineer	\$68.30	\$69.46	\$70.64	\$71.84	\$73.06
54151S	Program Manager	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00

54151S	Technical Systems Architect, Expert	\$0.00	\$0.00	\$0.00	\$0.00	\$90.72
54151S	System Architect	\$0.00	\$0.00	\$0.00	\$0.00	\$70.78
54151S	Customer Support Engineer	\$0.00	\$0.00	\$0.00	\$0.00	\$35.57
54151S	Test Engineer, Senior	\$0.00	\$0.00	\$0.00	\$0.00	\$81.40

		4/27/22-04/26/23	4/27/23-04/26/24	4/27/24-04/26/25	4/27/25-04/26/26	4/27/26-04/26/27
SIN	Labor Category	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF
54151HEAL; 54151S	System Architect Senior	\$127.31	\$129.47	\$131.67	\$133.91	\$136.19
54151HEAL; 54151S	Help Desk Analyst	\$43.86	\$44.61	\$45.36	\$46.14	\$46.92
54151HEAL; 54151S	Technical Writer	\$59.81	\$60.83	\$61.86	\$62.91	\$63.98
54151HEAL; 54151S	Test Engineer	\$67.39	\$68.54	\$69.70	\$70.89	\$72.09
54151HEAL; 54151S	System Administrator Jr	\$56.62	\$57.58	\$58.56	\$59.56	\$60.57
54151HEAL; 54151S	System Administrator Sr.	\$68.28	\$69.44	\$70.62	\$71.83	\$73.05
54151HEAL; 54151S	SR SharePoint Developer	\$90.38	\$91.91	\$93.48	\$95.07	\$96.68
54151HEAL; 54151S	ETL Developer	\$56.17	\$57.13	\$58.10	\$59.09	\$60.09
54151HEAL; 54151S	Security Analyst	\$68.39	\$69.55	\$70.73	\$71.94	\$73.16
54151HEAL; 54151S	Senior Network Engineer	\$74.30	\$75.56	\$76.85	\$78.16	\$79.48
54151S	Program Manager	\$82.38	\$83.78	\$85.20	\$86.65	\$88.12
54151S	Technical Systems Architect, Expert	\$92.26	\$93.83	\$95.43	\$97.05	\$98.70
54151S	System Architect	\$71.98	\$73.21	\$74.45	\$75.72	\$77.00
54151S	Customer Support Engineer	\$36.17	\$36.79	\$37.42	\$38.05	\$38.70
54151S	Test Engineer, Senior	\$82.78	\$84.19	\$85.62	\$87.08	\$88.56



The Vendor offers only the personnel who meet or exceed the minimum qualification requirements stated in the Commercial Labor Category Descriptions provided herein. Vendor allows experience to substitute for minimum education requirements and education to substitute for minimum years of experience. Vendor criteria for substitution are as follows:

Education: An associate degree will equal 2 years of experience. A relevant bachelor's degree will equal 4 years of experience. A relevant Master's Degree will equal 6 years of experience. A Doctorate will equal 8 years of experience.

Experience: For every year of full time specific field experience, the person shall be credited with one-half Year of degree qualifications toward the values stated in the labor category descriptions.

GSA and/or the ordering activities may have access to any employee resume (by request) before, during, or after assignment of any GSA order. If for some extenuating reason a person assigned to an order must be replaced or substituted, the ordering activity will be notified in advance, in writing, and the substituted personnel will meet or exceed the required qualifications for the departing employee's labor category.



USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

G2 Innovative Solutions, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor, and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact us at:



BPA NUMBER _____

**(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;



- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.



**BASIC GUIDELINES FOR
USING “CONTRACTOR
TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.